

# Ozon Q2 2024 Financial Results<sup>1</sup>

GMV, incl. services

**633** | **+70%**  
bn RUB

GMV Marketplace

**+77%**



Number of orders

**335** | **+60%**  
mn



Number of buyers

**51** | **+30%**  
mn



Total revenue

**123** | **+30%**  
bn RUB

Revenue components

Service revenue

**71**  
bn RUB

Sales of goods

**42**  
bn RUB

Interest revenue

**10**  
bn RUB

Order frequency

from **17** to **24**



Adj. EBITDA

**(0.7)**  
bn RUB

Segment adj. EBITDA

E-commerce

**(6.5)**  
bn RUB

Fintech

**5.9**  
bn RUB

Fintech active users

**24**  
mn

Loans to customers

**58** | **+161%**  
bn RUB

